

EU-Latin America Dialogue on Raw Materials

Diálogo UE-América Latina sobre
materias primas

Diálogo UE-América Latina sobre
Matérias-primas

Argentina, Buenos Aires

8-9|05 2017



Mirona Coropciuc



EU-LA MINING EXPLORATION CONVENTION & TRADE SHOW

www.mets2018.eu

Overview

- The event will provide an opportunity for EU and Latin American partners to meet in person to further realize the vision of a mutually beneficial and continuous cooperation in mining and all related sectors.
- The conference will feature speakers who are at the forefront of the non-energy extractive industry.
- The trade show will be a dynamic exhibition where partners can gather first-hand information and promote their technologies, companies and organizations.



Mining Exploration Convention &
Trade Show

10-12 / 4 / 2018
Madrid, Spain

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METS 2018 is part of
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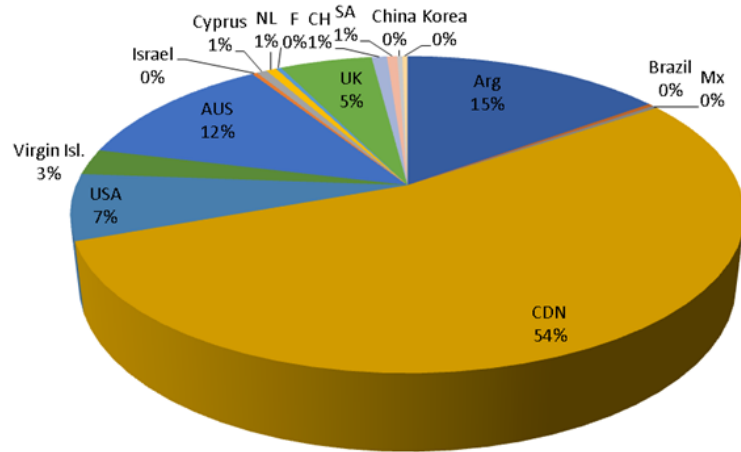
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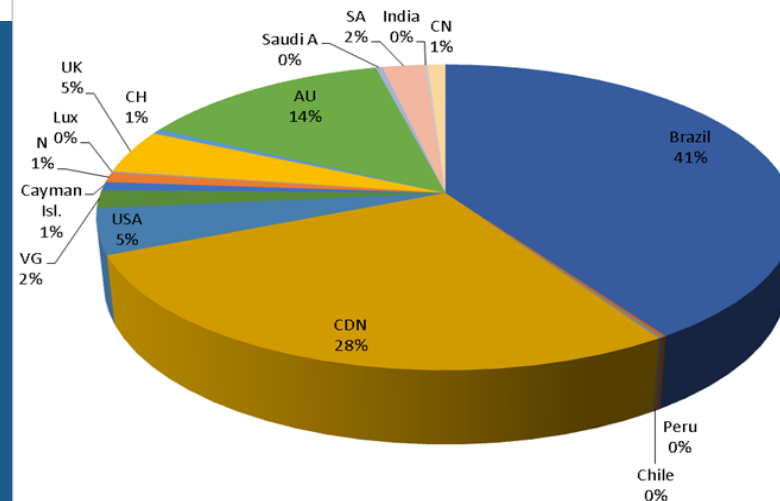
EXPLORATION + MINING COMPANIES

IN SELECTED LA COUNTRIES

Argentina: Expl. + Mining Companies by Headquarters



Brazil: Exploration + Mining Companies by Headquarters



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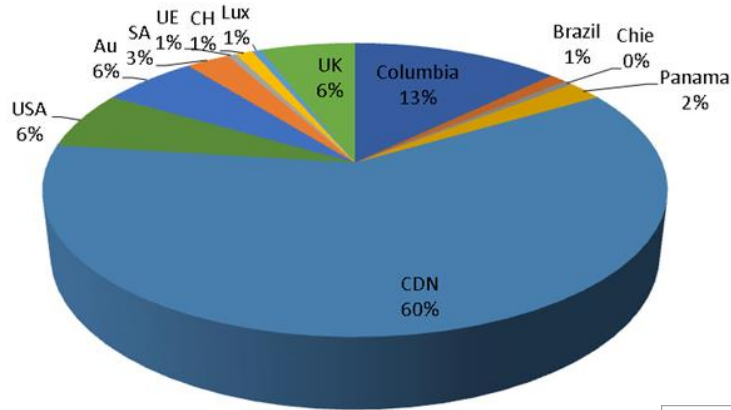
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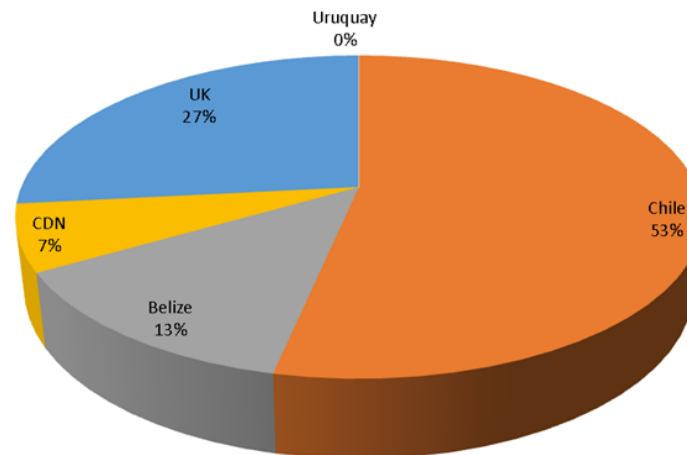
EXPLORATION + MINING COMPANIES IN SELECTED LA COUNTRIES



Columbia: Exploration + Mining companies by headquarters



Uruquay: Exploration + Mining Companies by Headquarters



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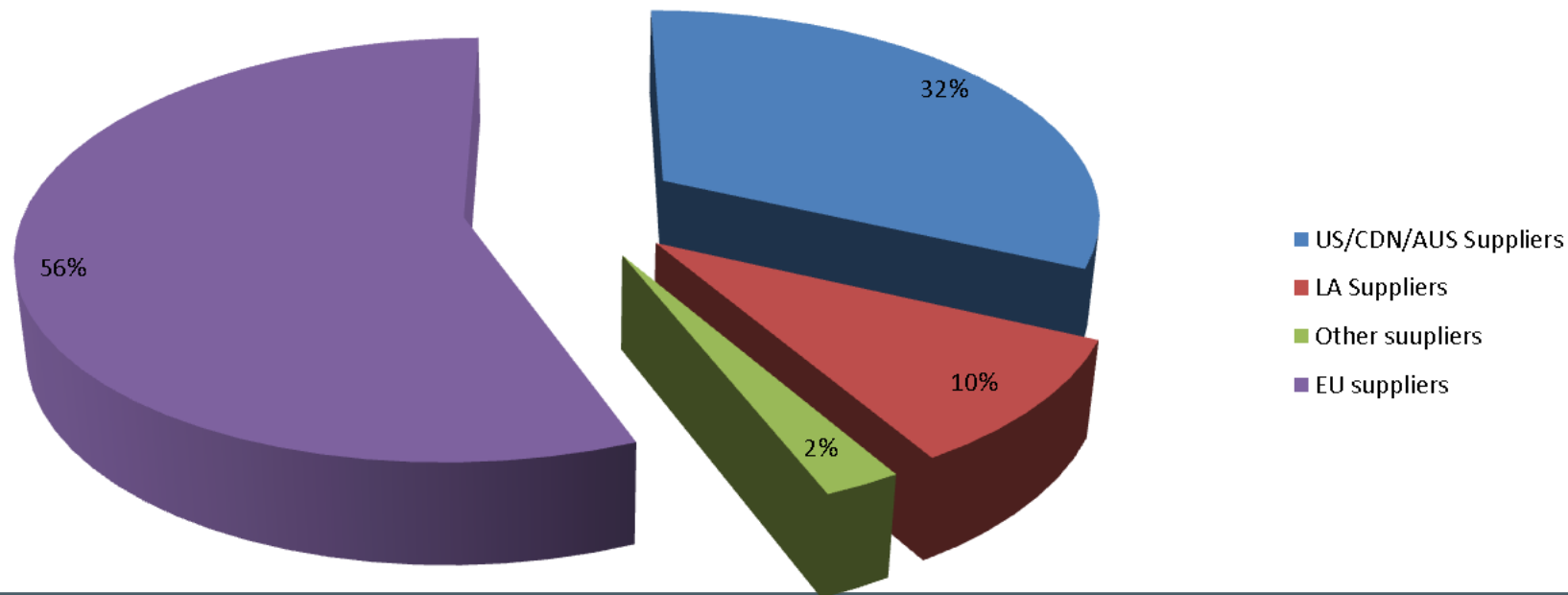
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TECHNOLOGY AND CONSULTING SERVICES PROVIDERS



Break-down of Technology and Consulting Services Providers for current LA mining projects



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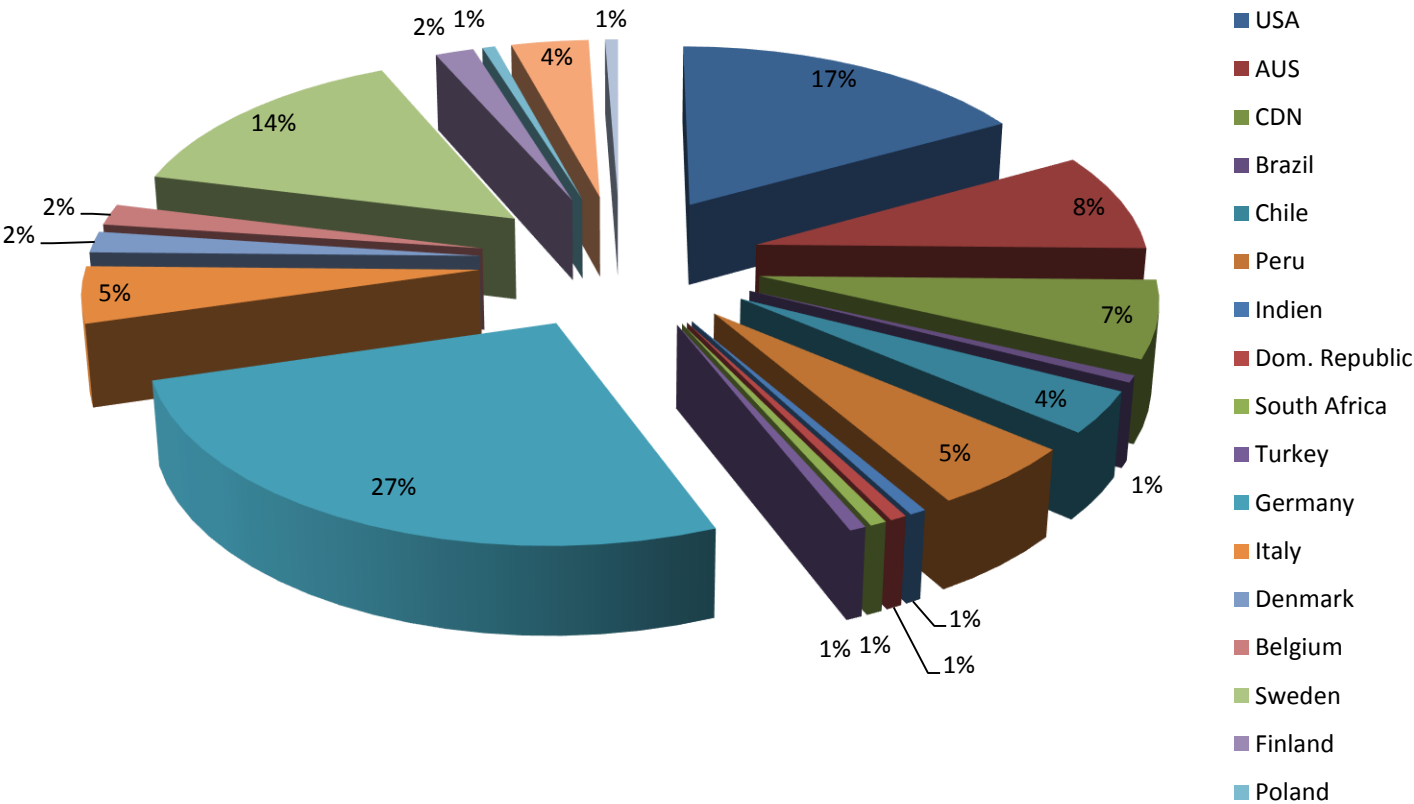
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TECHNOLOGY AND CONSULTING SERVICES PROVIDERS



Technology and Consulting Services Providers for 50 current LA mining projects



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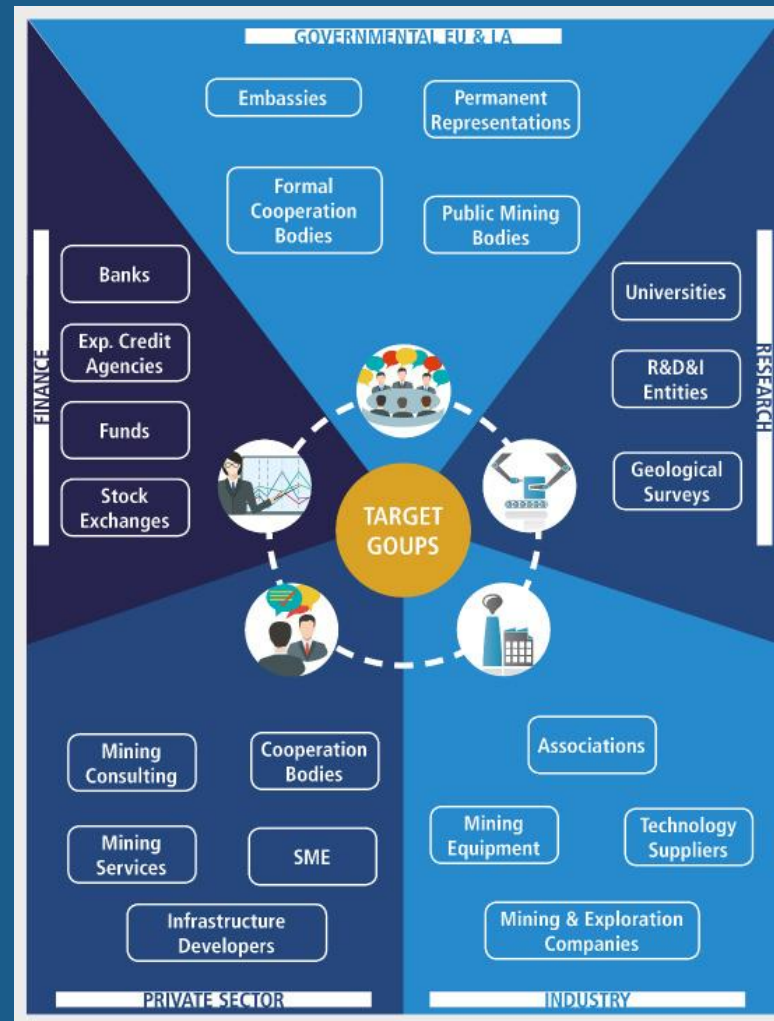
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TARGET GROUPS

- **Governmental** – Embassy, Perm. Representation, Formal Cooperation Body, Public Mining Body
- **Private Sector** – Mining Consultant, Cooperation Body, Mining Service, SME, Infrastructure Developer
- **Finance** – Bank, Exp. Credit Agency, Fund, Stock Exchange
- **Industry** – Association, Mining Equipment, Technology Supplier, Mining & Exploration Company
- **Research** – University, R&D&I Entity, Geological Survey



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WHY ATTEND?



1. Knowledge Expansion

- Speakers and workshops will cover a range of key industry topics including investment opportunities, trade potential, geological surveys, academia, consulting, infrastructure and training.

2. Variety of Stakeholders

- Participants and exhibitors will include representatives from across the entire raw materials value chain from both Latin America and the EU. METS 2018 is designed to maximize opportunities for networking and discussion with these industry leaders.

3. Cutting-edge Technology

- See demonstrations of the latest tech developments in the industry and take advantage of networking opportunities to connect with leaders in extractive and processing technology.



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METS 2018 TRADE SHOW



- **More than 300 participants**
- **Up to 100 exhibitors**
 - are expected to do business and discuss future cooperation between the two important trade blocks.



The conference

- will be opened by leading representatives of governments, industry and trade
- will address investment and business opportunities as well as other areas of cooperation.

The METS 2018 trade show

- will run parallel to the conference events,
- will provide opportunities to discover investment and trade opportunities by show-casing geological potential, exploration and development projects, research, technology and service providers.

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METS 2018 TRADE SHOW



For exhibitors

- prime opportunity to showcase organisation's/ company's most exciting projects and investment opportunities, technology and services,
- one-of-a-kind chance to meet with a large number of potential partners on an individual basis and develop new business opportunities.

The event

- will provide maximum networking possibilities,
- will give you the opportunity to find investors,
- will provide an overview of what other organizations are working on,
- will pursue new partnerships and business relations.



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METS 2018 TRADE SHOW

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Apps ★ Bookmarks ⓑ Traffic disruptions and Other bookmarks

2018 METS 10-12-04-2018 — MADRID, SPAIN

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336	20	41	39

EN ES PT

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Trade Show

Register Today

INTRODUCCIÓN **GRUPOS DESTINATARIOS** **¿POR QUÉ ASISTIR?**



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¡RESERVE SU ASIENTO EN METS 2018 HOY MISMO!

MADRID MARRIOTT AUDITORIUM HOTEL & CONFERENCE CENTER



Reserve your seat at METS 2018 today!

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The conference is free of charge but the number of seats is limited!

Discussion

QUESTIONS

YOUR EXPECTATIONS FOR THE METS 2018 CONFERENCE



1. What is your main objective when participating in this international trade show?
2. What would be your expected outcome?



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POTENTIAL TOPICS FOR THE METS 2018 CONFERENCE



- 1. Exploration and/or extraction and/or processing potential and investment opportunities**
- 2. Geological surveys activities and land use planning**
- 3. Technology and services: water treatment, waste management, services for the non-energy extractive industries, services: laboratory equipment**
- 4. R&D&I projects: academic activities; space based data and services (Copernicus based)**
- 5. Others??**

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Exploration/extraction/ processing/services/technology

- Mineral potential
- Activities of geological surveys
- Investment opportunities
- Access to finance
- International cooperation
- Trade issues
- others?



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ENVIRONMENT, HEALTH AND SAFETY ISSUES



- Emergency response systems
- Safety culture
- Mine rehabilitation
- Risk assessment
- Water management
- Waste management
- Land-planning
- Data management (from space data to local data)
- New technologies and research
- others?



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SOCIAL ISSUES

- CSR schemes
- Public acceptance
- Public health
- Skills and competences
- Research related to social issues
- others?



Thank you for your attention
&

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