



Omya – worldwide and in Latin America

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Company Profile



- World-wide producer of **industrial minerals** derived from Calcium Carbonate and Dolomite
- **Worldwide distributor** of chemical products
- **Market leader** in fillers and coating pigments for the paper, board, polymer, coating and life sciences industries



Key Facts & Figures



- Corporate head office in **Oftringen**, Switzerland
- **8,000 employees**
- More than **150 plants** in over **50 countries**
- Turnover of **EUR 3.0 billion**
- Ownership of mineral deposits for the next **100 years** of business
- Most plants are **ISO 9001 / ISO 14001** certified
- **Pioneer** in ISO 14001 for quarries
- In business for **over 125 years**
- **Privately-owned** Swiss based Corporation



History



- 1884** Plüss-Staufer founded in Oftringen
- 1891** First chalk quarry in St. Michel (F)
- 1900** First processing plant in Omey (F)
- 1946** Pluess-Staufer Co. North America
- 1949** General representation for Hoechst in Switzerland
- 1952** First surface treated chalk to PVC industry
- 1958** First limestone quarry in Orgon (F)
- 1965** First CaCO_3 pigment to the paper industry
- 1967** First marble quarry in Salses (F)
- 1968** First CaCO_3 slurry to the paper industry
- 1976** Acquisition of the first plant in USA
- 1981** Start up of operations in Australia

History



- 1988** CaCO_3 plant in Thailand
- 1995** Start up of production in Mexico
- 1997** First PCC plant (in Austria)
- 2000** Plüss-Staufer renamed to Omya
- 2004** New plants in China, Russia, Near and Middle East
- 2006** New plants in Brazil
- 2007** Acquisition of Huber PCC business
- 2007** New plants in India, Vietnam, Romania
- 2008** New plants in Jordan, Turkey and dry PCC plant in Austria
- 2009** New PCC plant in Três Lagoas, Brazil
- 2010** Acquisition of chemical distributors in Asia and USA
- 2013** First pilot plant for remineralisation of desalinated water

Operations by Region



Markets

Forest Products Industry



Polymers



Building Materials



Consumer Goods



Agriculture and Environment



Water Treatment



Omya in Latin America



Omya in Colombia

Guarne Plant



Sonson Plant



Omya in other locations

Maule Plant, Chile



San Juan del Rio, Mexico



Juan Lacaze Plant,
Uruguay

Omya in Brazil

Três Lagoas Plant



Mogi Guaçu Plant



Ponta Grossa Plant



Omya in Brazil

- Since 2003 looking for deposits of calcium carbonate without the presence of tremolite
- Start up of the Ground Calcium Carbonate plant in Nov 2005 using imported raw material (no presence of tremolite)
- Consultation made before federal agencies on the current legislation, specifically about the article 1, law no.9055 dated June 1, 1995 which states that the limit of tremolite in calcite rock is ZERO for extraction, production, utilization and comercialization



Omya in Brazil

- As conclusion related to our consultation → the ground calcium carbonate extraction can be performed as long as the proper environmental and minerals permits are dispatched by their respective government agencies, even there are small traces of tremolite during the process of extraction and production
- Lesson learned during this process of consultation → interpretation of the law needs to be re-discussed and knowledge among the parties involved (investors, stakeholders and government)
- Needs to readjustment the law → reflects the socio economic reality and its mineral and environmental permits

Challenges and opportunities doing investments in the region

- Finalize the investigation and acquire local deposits of marbles in Brazil, as a source to be used at least in Brazil, Uruguay, Chile and Argentina
- Increase the extraction of marbles in Colombia, Mexico and Ecuador, via a promotion of sustainable mining
- Develop more business in Peru and Venezuela, though sales from Colombia and Chile.
- Establishing an interface with the Latin-America authorities, in order to create a new milestone regulatory , specially to Brazil via Mining Plan 2030.



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